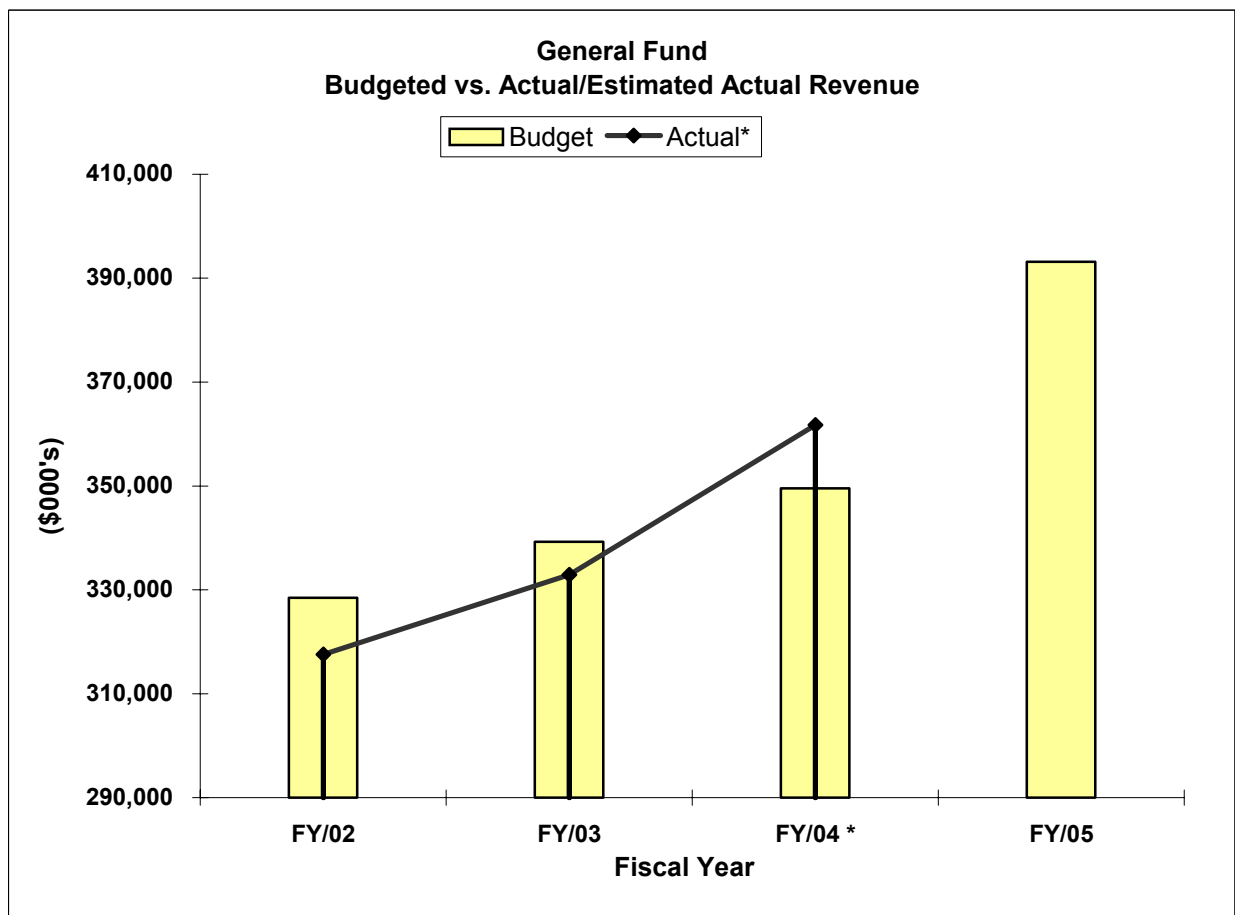


## PRIOR YEAR REVENUE CHANGES

Revenues for FY/04 are estimated at \$361.7 million, up \$12.1 million from the approved FY/04 budget. The biggest change was increasing GRT revenue by \$9.2 million in the Five-Year Forecast. \$4 million of the revenue is expected to be one-time from enhanced compliance efforts by the State. The economy has seemingly recovered from the declines in FY/02, though as with the national economy, employment growth has been limited. Other strengths are from franchises which were adjusted upward \$946 thousand from the original budget. The primary source of this revenue is natural gas where continued high gas prices have pushed up franchise revenues. Cable franchise revenues also

have been strong, with continued growth in the number of customers and higher rates charged to consumers. Building permits continued to be strong and revenues were adjusted up \$1.8 million, to the actual amount received in FY/03. Charges for services were reduced by \$767 million from the approved budget primarily due to contracting the management of the Convention Center. In total, charges for service remain at the same level as in FY/03. Indirect overhead was reduced from the approved budget by \$395 thousand due to changes in capital indirect. Finally, miscellaneous revenues increase due to the \$2.2 million IRB settlement.



\*FY/04 is Estimated Actual